



EMPLOYMENT OPPORTUNITY

23 May 2012

Technical Scientific Sales – Photonics

Warsash Scientific is a leading supplier of scientific instruments and components serving Australian and New Zealand's research, defence and industry since 1976. We specialise in Nanopositioning, Spectroscopy, Lasers & Photonics, Chemical Identification, Fibre Optics, Light, Thin Films, MEMS, Vibration, Velocity and Thermal monitoring solutions.

At Warsash Scientific we pride ourselves on the valuable relationships we have developed with our customers over many years and are a reliable technology partner and consultant for research, defence science, and industry.

We are currently seeking to add to our existing sales team a suitably qualified, reliable and energetic person to support our photonics based product lines.

The successful candidates will possess:

- A MSc or PhD (or similar) with a strong Photonics Background
- A Pro-active and autonomous work ethic
- Good communication and presentation skills to work at all levels
- Strong customer service orientation
- The ability to build long lasting professional relationships
- Strong technically but with a good commercial approach to sales
- Confidence and ability to sell with excellent negotiation skills
- Flexibility to travel both interstate and internationally as required

An attractive salary package commensurate with your qualifications and experience will be offered. If you would like to take this exciting opportunity, you are encouraged to apply by emailing your resume to hr@warsash.com.au.